

Adapting to Change

The successful technology business must be able to adapt to change. Rapid shifts in market conditions, and technological advances are constant drivers of business decisions. It is too overwhelming for technology businesses to focus on the issues directly affecting their business as well as being aware of the crucial and subtly changing landscape in which they operate. We can help you think through the cash flow, financing, and taxation driven structural modifications that change necessitates.

In order to assist technology clients with international needs, we are a member of the International Group of Accounting Firms (IGAF). IGAF members are all local and regional firms of Certified Public Accountants, Chartered Accountants, or their professional equivalents in non-English speaking countries. As a member of IGAF, worldwide resources are available to assist us whenever we need them.

Whether the need is for responsive, efficient, routine compliance matters, more extensive tax services such as those listed here, international planning or business consulting, we have designed our firm with a focus on *you*.

Our tax specialists will help you with such matters as:

- Short-term tax management strategies
- Long-term strategies for business owners
- Benefit plans
- Tax aspects of mergers, acquisitions and divestitures
- Multi-state tax planning
- Aspects of significant business and shareholder planning
- U.S. Taxation of foreign operations
- Representation before taxing authorities
- Tax compliance services

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Technology Based Business Services

Services designed to help technology based businesses succeed



Parent, McLaughlin & Nangle
Certified Public Accountants, Inc.
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LET PMN HELP YOUR TECHNOLOGY BASED BUSINESS MEET ITS OBJECTIVES. FROM INITIAL CAPITALIZATION TO EXIT STRATEGIES, WE ARE THERE TO HELP THE BUSINESS AND ITS EQUITY OWNERS INCREASE THEIR CHANCES OF SUCCESS.

WHO WE ARE

Founded in 1976, Parent, McLaughlin & Nangle (PMN) is one of the largest accounting and business consulting firms in New England, ranking among the top fifteen in Massachusetts. The firm is headquartered in Boston with additional offices in Beverly, Billerica and Raynham. Our client service area encompasses all of Massachusetts including Cape Cod and the islands. In addition, PMN has several clients located in each of the other New England states.



MEETING OUR TECHNOLOGY CLIENTS NEEDS

The needs of our clients are as broad based as the Technology clients that we serve. All of our clients need rapid, accurate, cost effective, routine information regarding their business. Our people and systems are effective at meeting these requirements.

In addition to routine matters, PMN has assisted clients with services ranging from international tax planning, strategic planning, sale and acquisition of product lines and businesses. We focus on key issues impacting our technology business clients, including tax and human resources issues which are key to our client's success.

We believe in and are heavy users of technology ourselves. Our wide area networks allow us to integrate our multi-office resources to better service our clients. Our use of paperless systems allow us to integrate our system into yours. We have designed our firm to efficiently provide high quality responsive services.



WHOM WE SERVE

One of PMN's first clients was data storage leader, EMC. We assisted EMC from its initial stages to just after the initial public offering. We have continued to provide services to a wide array of technology business including:

- Software Developers and Engineers
- Web Based Service Firms
- Internet Service Providers
- Technology Device and System Manufacturers
- Technology Consulting Firms
- Biomedical Research Firms

We understand the pace of technology business and the special needs these businesses have.

Visit our website at www.pmn.com